FAQs for PGDM / PGDM (Pharma and Biotech) Admission
For the Batch 2015-17

1) What is the minimum educational qualification required to get into the PG program?

Ans: Graduation (minimum three year duration) in any discipline from a recognized university with minimum of 50 per cent marks. The students who are appearing for final year examination / awaiting final year results can also apply. However, for Pharma & Biotech program, one needs to be Pharma Graduate or graduate in any science discipline with 50 per cent marks.

2) What are the various exams considered?

Ans: We consider marks in any of the following all India examinations: CAT/ CMAT / ATMA / MAT / MH-CET / XAT

3) What are the minimum cut off scores in each of the tests that are considered?

Ans: SIESCOMS believes in the overall personality while selecting students considering their past academic records, work experience, if any, among others. There is no prescribed minimum cut off score for any test. However, due weightage is given to the test scores. For this year’s admission 20 percent weightage will be given to the test score.

4) Can I apply for PGDM program if I have not appeared for any of the above mentioned entrance tests?

Ans: No

5) What scores do I submit if I have given all the exams?

Ans: You can submit all the scores whatever you have appeared at or wherever you have scored highest.

6) What are the selection criteria for PGDM programs?

Ans:

1. Test score
2. Group Discussion (GD)
3. Two Rounds of personal interview (PI):
   a) Technical Interview: These interviews test your basic knowledge and look into your overall understanding.
b) Competency based Interview: Competency or behavioral interviews are based on the idea that past behavior is the best predictor of future behavior. The interviewer will want specific examples of when and how you demonstrated particular behaviors.

4. Past academic records
5. Work experience, if any

Based on weighted average of the above parameters, the merit listing is done.

7) What weightage do we give for various parameters in selection process?

Ans: Weightages vary from year to year. Apart from GD and PI, weightage is also given to past academic credentials and work experience. Test scores also carry a weightage. As stated earlier, for this year’s admission 20 percent weightage will be given to the test score.

8) Where would the admission process be conducted?

Ans: The admission process would be conducted at:

- **Mumbai**: SIESCOMS campus (11th April, 2015 onwards)
- **Delhi**: (25th - 26th April 2015)
- **Bengaluru**: (26th April 2015)
- **Bhopal**: (26th April 2015)
- **Ahmedabad**: (26th April 2015)
- **Nagpur**: (26th April)

Note: Any of the outstation centers can be changed at the discretion of the institute depending on response. Other centers may also be added depending on response. **The venue of the process at the outstation campus would be uploaded in due course.**

9) What ranking / positioning does SIESCOMS have on an All India basis?

Ans:

- **SIESCOMS ranked 18th in Higher Education Review (HER ) in ‘Beyond IIM Business School Ranking’ of all business schools on a Pan-India basis (March 2015)**

- **SIESCOMS ranked 4th in Academic Excellence by Higher Education Review (HER ) in ‘Beyond IIM Business School Ranking’ of all business schools on a Pan-India basis (March 2015)**

- **SIESCOMS ranked 25th on all India basis by the Times of India Ranking 2015**
Business World Dec 2014: SIESCOMS ranked 40th among all B-Schools in India Business India: A++ Dec 2014 Edition among All B-Schools in India

OUTLOOK Magazine-SIESCOMS ranked 41st by in its Annual India's Best Business Schools Ranking (Drishti survey-Oct 2014)

The Week-SIESCOMS ranked 42-among all B-Schools in India Nov 2nd, 2014

Times of India B-School Ranking 56th among top B-Schools in India (Nielsen Survey March 31st 2014)


OUTLOOK Magazine-SIESCOMS ranked 41st by in its Annual India’s Best Business Schools Ranking (Drishti survey 2013)

Business Barron B-School survey-15th Among all Management Institutes in India (carried out among CEO’s & Senior executives to rank the brand equity of India's leading B-Schools) (Feb-March 2013 issue)

Times Group – TNS B-School Survey 2013 (PAN INDIA)

- SIESCOMS in the Top 50 B-Schools including IIM’s.
- SIESCOMS ranked 13th on Factual Rank Score Card (All India Basis).

Career 360 Nov 2013-SIESCOMS ranked AAAA among all B-Schools

DNA & Star of Industry Group presented SIESCOMS with B-School Leadership Award and Best B-School with Innovative Marketing to the Target Market Segment Award (17th February 2013)

SIESCOMS bags the 7th Indy’s Best B-School Leadership Award (14th February 2013)

Business India B-School ranking: Issue Nov 2012- A++ Among all Management Institutes in India.

Free Press Journal B-School Ranking 2012 -AA among all B-schools in Mumbai Region across the streams.

9) How is the placement scenario SIESCOMS?

Ans: The placement is quite decent at SIESCOMS. The institute has very good relationship with a large number of corporate from various sectors. The placement for the batch 2013-15 is still going on. The statistical details of the placement of the said
batch till date are as under:

a. Highest salary: Rs 17.0 lacs p.a.
b. Average salary: Rs 6.5 lacs p.a.
c. Lowest salary: Rs 4.00 lacs p.a.
d. No. of companies visited till date: 205

The ROI for SIESCOMS is quite comparable, if not better, than many of the comparable institutes considering the fees and initial placement salary. For other details including companies coming to the campus, please refer to the institution website.

11) What are the different specializations offered by SIESCOMS?

Ans: The institute offers five specializations in PGDM program: Sales and Marketing, Finance, HR, Operations and Information Technology. SIESCOMS also has a dual specialization facility. Pharma & biotech have the main specialization in areas of Sales & Marketing and Operations.
12) What is the intake of students in different PG programs?

Ans:

1 Post Graduate Diploma in Management (PGDM): 120
2 PGDM (Pharmaceutical Management)-AICTE approved: 60
3 PGDM (Biotechnology Management)-AICTE approved: 30

13) What are the other Programs offered by the Institute?

a. MMS (Masters in Management Studies)-University of Mumbai affiliated and AICTE approved: 120 seats (plus 1 from J & K)
b. MCA (Masters in Computer Application) University of Mumbai affiliated and AICTE approved: 60 seats plus lateral entry
c. PGDM (AIMA)-AICTE approved: 60 seats
d. PGDM (AIMA) Weekend Program for Working Executives

14) What type of reservations the institute has?

Ans: SIES is a Tamil Linguistic Minority Institute. Hence 51 per cent seats of all programs are reserved for Maharashtra domiciled students with ‘Tamil’ as the mother tongue.

However, if adequate number of qualified candidates is not available from the above category, such seats are made open to general candidates. Further, all admissions to SIESCOMS are based purely on merit. The only exception is children of employees of SIES institutions.

15) What is the application fee for each program?

Ans: a. For our AICTE all PGDM programs), the Application Fee is as follows:

<table>
<thead>
<tr>
<th>Number of Programs</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Program</td>
<td>Rs.2000/-</td>
</tr>
<tr>
<td>More than one programs</td>
<td>Rs. 3000/-</td>
</tr>
</tbody>
</table>

Note: PGDM (Pharma and Biotech) would be considered as one program for the purpose of application fee.
b. For **Current students of SIES institutions** the Application Fee is as follows.

<table>
<thead>
<tr>
<th>Program</th>
<th>Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>One Program</td>
<td>Rs.1500/-</td>
</tr>
<tr>
<td>More than one programs</td>
<td>Rs. 2500/-</td>
</tr>
</tbody>
</table>

However the students have to get their current Identity proof card for getting the concession in the application fee.

16) How is the application fee to be paid?

**Ans:** The application fees are to be paid through demand draft favoring **SIES College of Management Studies** payable at Mumbai.

17) What is the fee structure for various PGDM programs?

**Ans:** The fee structure for the year 2015-17 is as follows:

- **PGDM - Rs 2,80,000 per year**
- **PGDM (Pharma and Bio tech) - Rs 2,25,000 per year**

Fees are payable annually.

18) Are there any management seats?

**Ans:** No, all seats are purely on merit. The institute does not charge any **Capitation Fees**, whatsoever. Further, the institute does **NOT** have any admission agents for the purpose of admission to any of the programs at SIESCOMS.

19) Will I get refund of fees if I cancel my admission?

**Ans:** Yes, As per AICTE rules.

20) Does SIESCOMS offer any loans / financial assistance through banks?

**Ans:** The institute has tie-up with SBI & IDBI bank and assistance is provided for getting bank loans. However, usual terms & conditions of the banks would apply.

21) Does SIESCOMS provide hostel facility?
Ans: The Institute takes special care to ensure all students are helped to get students’ accommodation in close proximity. Following Staff Members are appointed by SIESCOMS to help the outstation students to smoothen the accommodation process.

1. Prof Manoj Bagesar: mnoj.bagesar@siescoms.edu (9976893839)
2. Mr R Chandrasekhar, Registrar: rcs18@rediffmail.com (9323039357)

22) Where will I get the SIECOMS application form for PGDM, PGDM (Pharma and Biotech Management) programs?

Ans:

• Institute office at Nerul, Navi Mumbai on all working days (10.00 am to 4.00 pm)
• Website (www.siescoms.edu) from where they can be downloaded and submitted to the institute personally or by post.
• At select IMS learning centers (details at www.siescoms.edu)

23) What is the last date for sale and submission of Application Forms?

Ans: Last date of sale of forms and submission of forms: 17th April 2015

24) What is the date of declaration of results? Ans: May / June-2015

25) What is the date of commencement of classes for PGDM programs?

Ans: July-2015

26) Which is the institute number / email id where I can get some admission related information?

Ans: Numbers: 61082400. Contact persons: Ms. Bindu or Ms. Rachna
Office admission Id: admissions@siescoms.edu
Admission help lines: 9324892434 / 9324364263

27) Any faculty member I can get in touch with for my doubts.

a. Prof. Nitin Vazirani- vazirani.nitin@gmail.com
b. Prof C R Radhakrishnan- radhakrishnan.cr@gmail.com
c. Prof Swati Kulkarni- malavika.swati@gmail.com
d. Prof. Parag Amin- parag@siescoms.edu

e. Prof. Chitra R- chitra.ramanan@siescoms.edu or chitra.ramanan38@gmail.com (with specific reference to Pharma / biotech programs)

f. Prof Susen Varghese- susenvarghese@gmail.com

g. Prof Pankaj Srivatava - pankajksrivastav@gmail.com

**General Information:**

In case you have major issue, please contact the Mentor of the institute Dr. A K Sen Gupta at aksengupta51@gmail.com.